

**TOP
QUALITY**
All toys available on
display at our showroom

SKILLTESTER TOYS



\$2.40 plus GST each
Special Carton Price (200 Toys)
\$460 plus GST



Auckland/Northland: Maarten Boogert Ph (09) 524-2639 Fax (09) 524-5773
Central N/I: Robert Briggs Ph (073) 463-783 Fax (073) 463-784
Lower N/I: Mike De Ruyter Ph (04) 699-107 Fax (04) 699-107
South Island: Gary Walker Ph (03) 338-1411 Fax (03) 338-1410

APRIL 1991

TIME OUT



**COIN
CASCADE
LTD**
Suppliers of Quality Coin Amusements

Christchurch
Fax: (03) 338-1410
Phone: (03) 338-1411

SNK



NEW
Conversion
System

JAMMA
Compatible



Convert any Video Cabinet for NEO-GEO Games

\$2480

- Kit Includes: Main PCB + free game of your choice
- : Special Neo-Geo header mylar
 - : Internal loom with meters test switch
 - : Twin digital score displays and loom

All Neo-Geo products are marketed in New Zealand under an exclusive Licence held by Coin Cascade Ltd.



CLASSIFIEDS

SELL

Bally Pinball
Mousing Around \$3200
Williams diner \$5000

Call (073) 463-783

Basket Ball

Two hoop mechanical
basketball with electronic
scoring
\$3000

Call (03) 338-1411

SELL

Combatribes \$700
Eswat \$450
Cadash \$600
Bottom of Ninth \$750

Call (073) 463-783

SELL

Sega Powerdrift Deluxe
\$1200.00
Call (089) 488-111
Fax (089) 486-926

SELL / EXCHANGE OFFERS

Captain Silver
Double Dragon
Black Dragon
1943

Call (03) 853-514

SELL

After burner Delux
Full Canopy / Moving Unit
\$12000 ono
Call (03) 3381-411

SELL

Williams Sword of Fory
Pinball
Call (03) 477-6541

SELL

DJ Boy \$600
Combatribes \$700
Cadash \$600
Aliens \$800
Wrestle War \$450
Dynamite Duke \$600
N.Z Story \$400
Hard Puncher \$250

Call (073) 471-806

NEO-GEO NEWS

Neo-Geo single slot conversion Kit:

These units are now in stock and come complete with a free game of your choice and a Australasian program identity program.

Neo-Geo Two slot complete cabinet: The second production run is now near completion with many operators recognising this as an ideal way to introduce 26" cabinets to their street operations.

Sengoki: This new Neo-Geo game released in February is only being out earned by "STREETFIGHTER 2" and comes at one third of the price.

New Release: "ALPHA MISSION II" is now available. This is a Space Combat Game.

NEO GEO WARNING

Under the terms of an Agreement between SNK Corporation of Japan (SNK) and Coin Cascade, SNK has given Coin Cascade the exclusive right to distribute "Neo Geo" hardware and software within New Zealand.

Coin Cascade is also entitled to enforce the copyright of "Neo Geo" and any person, firm or company who shall attempt to import, sell, let or hire Neo Geo hardware or software without the consent of the Copyright Owner may be subject to legal proceedings without notice.

This warning applies to "Neo Geo hardware and software which is coin-operated or designed for consumer use and converted for coin operation.

COIN SLOT—The 'Pinballs'

HONEST PETE! I'M REALLY DISAPPOINTED WITH IT. MOTION SIMULATION SEEMED TO BE THE LOGICAL STEP FORWARD IN PINBALL DEVELOPMENT BUT THIS IS A TOTAL FAILURE.

DON'T GIVE UP HOPE PETE. WHY NOT TRY DISCONNECTING THE TILT MECHANISM.



All prices in this book are quoted on a G.S.T. exclusive basis

COMMENTS

GAMING MACHINES

Internal affairs recently won an appeal decision in the Auckland High Court and effectively outlawed gaming machines programmed as "Instant Lottery Devices". Many of you will have seen this type of Machine being operated in a recent 60 minutes program on TV3 and wondered why money rather than tokens were in use.

Internal Affairs have also seized four machines in Auckland during February but these units may not have been being operated as "Prize competitions".

Any operator contemplating operating any of these machines should check with their local internal affairs office to see what policy they are adopting.

We can hope that they will allow an appeal to the high court to dictate the legal answer to this question before they take action.

Pricing: While we have always been advocates of better quality games allowing operators to increase the game price to 40c or 50c. Auckland's latest arcade has reversed this trend and come out with all new games (In 26" cabinets) on 20c per game. This will mean that operators in the area will now be dropping pricing back to this level to compete and this will put them back five years in the process.

BENEFIT CUTS:

Many beneficiaries are presently trying to reduce their Christmas debt while benefits are at their present level and this is impacting on all retail spending at a time that is traditionally quiet anyway. The indication is that this may be a worse time for all retailers than when the actual cuts occur.

Where The Experts Are Putting Their Money

Ask any game player today what they're playing and you'll hear NEO-GEO."

Players enjoy the enhanced graphics and great sound. Headphone jacks allow the player to enjoy stereo sound even if the location had turned the sound down. They can really be part of the game!



The NEO-GEO Memory Card holds up to 27 different games. The player can save his game on the card and come back another time to pick up where he left off.

Games such as Riding Hero and bowling, utilize the Multi-Link feature allowing you to "Link" up to 4 cabinets together. Players compete against each other on separate screens!

Neo-Geo Twin Slot

NOW AVAILABLE



INTERNATIONAL CHARTS

JAPAN

video (PCB's)

1. Final Fight
2. Gals Panic
3. Raiden
4. Punk Shot
5. Dragon Saber
6. Columns
7. Mahjong Gal
8. Super Mahjong
9. Double Dragon 3
10. League bowling

Video (dedicated)

1. Final Lap 2
2. GP Rider
3. Super Monaco GP
4. Space Gun
5. Laser Ghost

FRANCE

Video (dedicated)

1. GP Rider
2. Rad Mobile
3. Mad Dog McCree
4. Riding Hero
5. Neo-Geo baseball
6. Hit the Ice
7. F-15 Strike Eagle
8. Overdrive
9. G-Loc
10. Pit-fighter

Video (Kits)

1. Hot Shot Tennis
2. Super Pang
3. Spinnal Breaker
4. Hammerin' Harry
5. Caveman Ninja
6. Blood Brothers
7. Street Fighter II
8. Carrier Airwing
9. Gals Panic
10. Super Space Invaders

Pinball

1. Funhouse (Williams)
2. Bugs Bunny (Bally)
3. The Simpsons (Data East)
4. Riverboat Gambler (Williams)
5. Dr. Dude (Bally)

HONG KONG

Video (Kits)

1. Escape Kids
2. Super Pang
3. Columns
4. League Bowling (SNK)
5. Gun Frontier
6. Edward Randy
7. Passing Shot
8. Gals Panic
9. Super Space Invaders
10. Thunder and Lightning

Video (dedicated)

1. Cisco Heat
2. Big Run
3. Hard Drivin'
4. Four Trax
5. Super Hang on

AUSTRALIA

Video (kits)

1. Neo-Geo (SNK)
2. Final Fight
3. Carrier Air Wing
4. Double Dragon 3
5. Blood Brothers
6. Raiden
7. Pit Fighter
8. World cup 90
9. Trog
10. Gun Dealer

Video (dedicated)

1. Four Trax
2. Space Gun
3. F-15 Strike Eagle
4. Winning Run
5. Hard Drivin'
6. Beast Busters
7. Line of Fire
8. GP Rider
9. Metal Hawk
10. Outrun

Pinball

1. Fun House
2. The Simpsons
3. Riverboat Gambler
4. Dr. Dude
5. Whirlwind
6. Roller Games
7. Earthshaker
8. Back to the Future
9. Elvira
10. Cyclone

USA

Video (kits)

1. High Impact
2. Final Fight
3. Magic Sword
4. Off Road Trak Pak
5. Blood Brothers
6. Raiden
7. WWF Superstars
8. Golden Axe
9. Roadbusters
10. Ataxx

Video (dedicated)

1. Race Drivin (Atari Games)
2. Hard Drivin (Atari Games)
3. Space Gun (Taito)
4. Pit fighter (Atari Games)
5. Turtles (Konami)
6. Final Lap (Atari Games)
7. G-Loc (Sega)
8. Galaxy force (Sega)
9. Off Road (Leland)
10. Chase HQ (Taito)

Pinball

1. Fun House (Williams)
2. The Simpsons (Data East)
3. Dr. Dude (Midway)
4. Whirlwind (Williams)
5. Elvira (Midway)
6. Earthshaker (Williams)
7. Bugs Bunny (Midway)
8. Diner (Williams)
9. Cyclone (Williams)
10. Phantom of the Opera (Data East)

NEW PCB's NOW IN STOCK

STREETFIGHTER 2 (Capcom, Jamma, Two Player Interactive)

- First and Second shipments sold out as this game destroys the depression in the cash box. Exceptional earnings combined with the long term potential of this game make it a must for any operator. \$2300

KING OF THE MONSTERS (Neo-Geo Cabinets only)

- This product is marketed in N/Z under an exclusive distribution licence held by Coin Cascade Ltd.
- WWF style wrestling with a rampage background and player Vs player or two player Vs computer action.
Another top game for the Neo-Geo stable. \$760

SENGOKU (Neo-Geo Cabinets only)

- This product is marketed in N/Z under an exclusive distribution licence held by Coin Cascade Ltd.
- Martial arts fighting with sword play and trips to other worlds make this the best earning Neo-Geo to date. \$760

FINAL LAP 2 (Namco Diving Game)

- This product is marketed in N/Z under an exclusive distribution licence held by Coin Cascade Ltd.
- The best earning Driver in the world today with proven long term earnings in the twin cabinet link configuration.

- * Kit price including twin steering wheels / accelerators / gear sticks \$11600
- * Single driver kit price including single steering wheel / accelerator / gear stick \$6800
- * Complete double sit down 26" unit with electronic mechs \$20500
- * complete single unit sit down 26" Model \$10250

ALPHA MISSION II (Neo-Geo Cabinets only)

- This product is marketed in N/Z under an exclusive distribution licence held by Coin Cascade Ltd.
- Space combat game. \$760

BLUES JOURNEY (Neo-Geo Cabinets Only)

- This product is marketed in N/Z under an exclusive distribution licence held by Coin Cascade Ltd.
- Wonder Boy Game \$760

BLOOD BROTHERS (Jamma, Two player interactive)

- Western style cabal game with proven earnings over the last four months \$1295

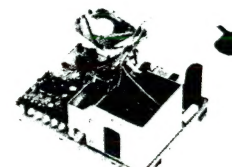
ORIGINAL KORTEK NEW ZEALANDS MOST POPULAR 20" & 26"

NEW 26" PRICES

KTX - 2602S

Specifications

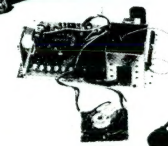
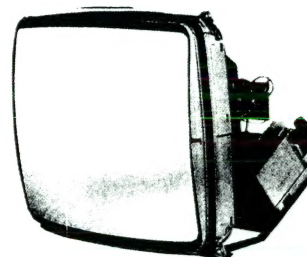
CRT	Seperate
RGB Video Signal Level	2.5v - 5v P-P Positive
Sync Signal Level	1.0v - 5v P-P
	H/V Composite or H/V Seperate
	Negative or Positive
Scanning Frequency	Horizontal 15.75KHz Vertical 60Hz
Video Bandwidth	10MHz
Resolution (centre)	
Input Connector	6 Pin Connector
Power Source	100VAC, 50/60 Hz
Power Consumption	85W



KTS - 2001S (20")

Specifications

CRT	20" 90° Deflection in-line Type
RGB Video Signal Level	2.5v - 5v P-P Positive
Sync Signal Level	1.0v - 5v P-P
	H/V Composite or H/V Seperate
	Negative or Positive
Scanning Frequency	Horizontal 15.75KHz Vertical 60Hz
Video Bandwidth	6MHz
Resolution (centre)	320 TV Line
Display Area	H-365mm V-274mm
Input Connector	6 Pin Connector
Power Source	100VAC, 50/60 Hz
Power Consumption	70W



Prices

	26	20"
1-10 Units	\$800	\$475
10-20 Units	\$700	\$425
20 Plus	Ring	Ring

NB: All prices include Tube/Monitor/Transformer

NOTE: COMPARE PRICES ONLY WITH ORIGINAL KORTEK PRODUCTS

CONTROLS

CLICKERS



\$18.00

ROTARY

\$110.00

WITH 8 WAY



ROTARY CONTROL



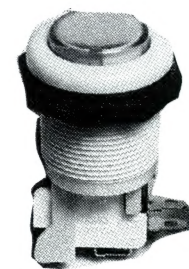
\$90.00

ARKANOID TYPE

NEW MCA BUTTON

The Developer of the MCA Joystick and MCA Button: Vince Ditton from Multicoin Australia has just released his new video games button to the New Zealand market. This new button is a vast improvement over the old button and provides a much better player button feel and return. The new button has a snap fit microswitch and is long enough to be used on wooden as well as metal panels.

To mark the release of this exciting new product multicoin will be offering a special free offer for all purchases of MCA Joysticks during April. All operators purchasing MCA Joysticks during April will receive two of the new buttons free.



\$3,000



FOR SALE

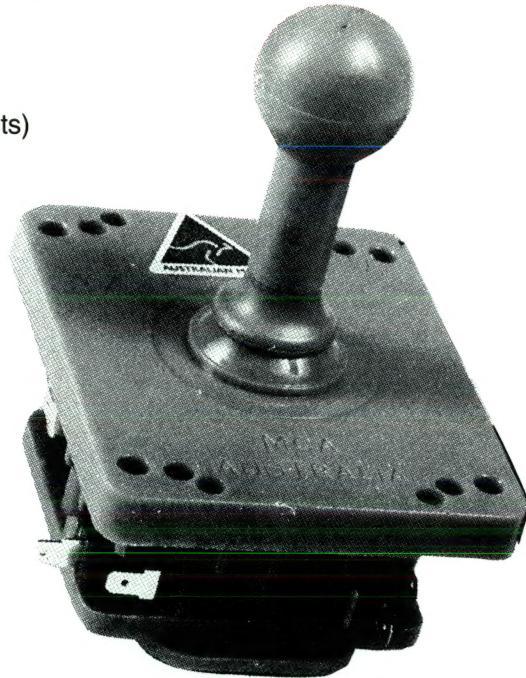
MCA CONTROLS


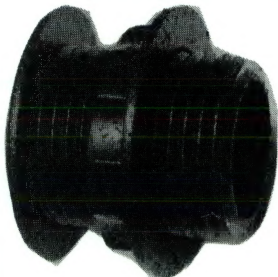

now with **TWO YEARS GUARANTEE**
on all parts except micro switches

- * faultless engineering
- * maintenance free
- * Retail \$30 (1-9 units)
\$25 (10-100 units)
\$24 (100 up)

SPECIAL

April Only
Buy ONE Joystick
and receive TWO
FREE MCA BUTTONS
(Maximum of ten Joysticks per
customer)



MCA BUTTON	DUMMY BUTTONS	NEW MCA BUTTON
		
\$5.50	\$3.00	\$5.50 (10 plus)
\$6.00	\$4.00	\$6.00 (1-9 units)

The Parrot

ENGLAND'S No.1 VENDING MACHINE NOW AVAILABLE IN NEW ZEALAND



- The Best 'Attention-Getter' Vendor
- Parrot actually MOVES and TALKS (Microprocessor controlled voice and animation)
- LAYS EGGS — 60mm capsule with prize inside
- Available on any Coinage
- Easily Transportable
- Shower proof
- A PROVEN INCOME EARNER For Malls, Supermarkets, Restaurants — Anywhere you want the kids to bring Mum and Dad.



"What's a pretty buy then"

635mm wide (25")
560mm deep (22")
1500mm high (60")

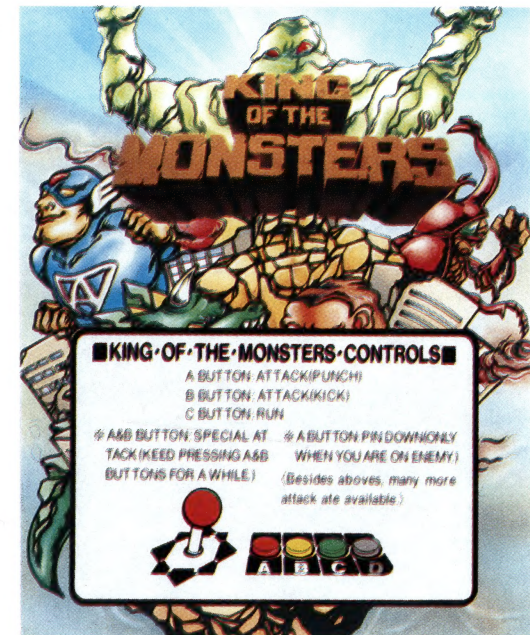
FOR SALE OR LEASE

\$2,000 LIMITED QUANTITY

Rygar	\$350.00	Tecmo Knight	\$700.00
S.A.R	\$500.00	Terra Cresta	\$300.00
Salamander	\$400.00	The Hustler (Konami)	\$300.00
Secret Agent (S'SPY)	\$500.00	The Legend of Makai	\$380.00
Shadow Dancer	\$845.00	The Leg'd of Hero "Tonma" (Irem)	\$700.00
Shinobi (Sega)	\$550.00	Task Force Harrier	\$700.00
Side Arms	\$250.00	Tetris	\$700.00
Silk Worms	\$450.00	Thunder Cross	\$680.00
Sky Smasher	\$1120.00	Thunder Fox	\$1200.00
Sky Adventure (SNK)	\$650.00	Thunder Force	\$780.00
Sky Soldier (SNK)	\$600.00	Thunder and Lighting	\$1250.00
Sly Spy	\$680.00	Truxton	\$870.00
Slap Fight	\$250.00	Tiger Heli (Taito)	\$320.00
Snow Bros. (TOA Plan)	\$800.00	Toki (Tad)	\$800.00
Space Battleship	\$620.00	Twin Bee II	\$1780.00
Spartan X	\$250.00	Twin Eagle	\$680.00
Spelunker	\$220.00	Twin Cobra (Tiger)(Taito)	\$500.00
Splutter House (Namco)	\$1100.00	Twin Hawk (For 2 players)	\$500.00
SCI Kit (Includes steering etc)	\$3600.00	Vapour Trial (Deco)(Kuhca)	\$800.00
Shadow dancer	\$870.00	Vigilante	\$450.00
Sky Smasher	\$1120.00	Violence Fight (Taito)	\$1400.00
Spinal Breaker	\$700.00	Volfied (Taito)	\$1550.00
Street Fighter	\$950.00	U.S.Navy	\$1900.00
Street fighter II	\$2300.00	Wardner (Taito)	\$280.00
Street Smart	\$650.00	Willow (Capcom)	\$1500.00
Super Space Invader	\$1350.00	Wonder Boy	\$300.00
Super Masters Golf	\$1350.00	World Cup '90 (Temco)	\$1100.00
Super Pang	\$1200.00	Wrestle War (Sega)	\$600.00
Superman	\$840.00	X Multiply (Irem)	\$750.00
Surprise Attack	\$650.00	Yanchamaru	\$250.00
SRD	\$350.00	Yoma Ninpocho	\$250.00
Street Fighter (Capcom)	\$950.00	Zero Wing (TOA)	\$750.00
Super Formular Kit	\$1000.00	1941 (Capcom)	\$1500.00
(Video System)(Dart Fox Type)		1942	\$350.00
Superline	\$520.00	1943 KAI (Capcom)	\$350.00

All PCB's come with loom and header mylar

KING OF THE MONSTERS



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 Lower N/I: Mike De Ruyter Ph (04) 699-107 Fax (04) 699-107
 South Island: Gary Walker Ph (03) 338-1411 Fax (03) 338-1410

FINAL LAP 2

namco

FINAL LAP 2



RIDE WITH THE WINNERS!

- Up to four units can be linked for unprecedented competition. Eight players can compete head-to-head!
- One player competes against the clock or multiple players race simultaneously on the same course.
- Each player has his own realistic first-person perspective of the track and sees the cars of his competitors on his screen.

INTERACTIVE PLAY

NO NEED TO EXPLAIN THE EXCITING HEAD-TO-HEAD RACE!



This product is marketed in N/Z under an exclusive licence held by Coin Cascade Ltd.
Available in Kit or Sitdown 29" - Price details page 6

COIN CASCADE CABINETS/PARTS

Complete 20" Cabinets 1 off	\$1650.00
Economy 26" woodgrain	\$1900.00
Complete 26" Cabinet lowboy	\$2400.00
upright	\$2500.00

CONTROLS

Controls (Rotary type)	\$110.00
Controls (MCA) type 1 off	\$30.00
10 off	\$25.00

BUTTONS

Button (MCA) type 1 off	\$6.00
10 off	\$5.50
Buttons (mulon type)	\$9.00
Dummy buttons (plugs) 1 off	\$4.00
10 off	\$3.00
MCA button micro switches	\$8.00

POWER SUPPLIES

-15 amp switch mode/subboard 1 off	\$100.00
10 off	\$80.00
-15 amp switch mode 1 off	\$70.00
10 off	\$60.00
- subboard with leds	\$20.00

COIN MECHS

Coin Mechs (Video Game) 1 off	\$50.00
anit strimming 10 off	\$45.00
-Pinball Type (S10)	\$45.00
mech return spring	\$4.00
Front stainless plate (chaston cabinets)	\$20.00
AVE coin mechs (20c/50c) 10 off	\$130.00
	\$110.00
Ave Mech. microswitches	\$12.00

KORTEK TUBES/MONITORS

Tube/Monitor/Transform 26" 1 off	\$800.00
(Kortek Original) 10 off	\$700.00
Tube/Monitor/transform 20" 1 off	\$475.00
(Kortek Original) 10 off	\$425.00
Kortek 20" Tube	\$250.00
Kortek 20" Monitor	\$250.00
Kortek 26" Transformer	\$60.00
TV 20" transformer	\$45.00
TV Tube surround (Cardboard)	\$3.00
Header Panel (Aluminium)	\$7.00

CONTROL PANELS COMPLETE -

STANDARD OR 500m WIDE

* Available in different colours	
Single Player complete	\$120.00
Double Player complete (3 button)	\$190.00
Taito Japan (3 button)	\$200.00
Three Player complete (3button)	\$300.00

CONTROL PANELS/METAL WORK

Single Player	\$45.00
Double Player	\$45.00
500m Wide	\$45.00
Taito Japan	\$70.00
Three Player	\$90.00
Control Panel Clamps	\$8.50
Arch Rival Control Rubbers	\$20.00

CABINET GLASSES

20" Standard	\$40.00
26" Standard	\$50.00
500m Standard	\$45.00

CABINET PARTS

Mains Cord/Plug (Clipsal)	\$14.00
Coin Counter complete with PCB	\$25.00
Cash Box Door	
(Metal single coin mech.)	\$85.00
(Metal double coin mech.)	\$85.00
(Metal 4 coin mechs.)	\$95.00
Cash Boxes (slide type)	\$30.00
(Taito type)	\$30.00
(Gambler type)	\$30.00
Wheels (long life)	\$15.00
Locks (barrel type)	\$11.00
(Cuboard type)	\$12.00
Flur Fittings Complete	\$45.00
Flur Tubes	\$6.00
Speakers	\$20.00
Lexon	
(Clear for header panels/thick)	\$12.00
(Clear for header panels/thin)	\$6.00
Bolts for Taito panel with butterfly nuts	\$2.00

FULL RANGE OF GAME HEADER PANELS AVAILABLE

MINI LOOMS

Complete mini loom - 1 player	\$35.00
Complete mini loom - 2 player	\$40.00
28 way molex connector	\$6.00
Mini loom plug	\$4.00

Quantity / Indent discounts on All Parts

Galaga 88	\$1160.00	Nemo	\$1600.00
Gals Panic	\$1380.00	New Zealand Story (Taito)	\$500.00
Gaplus	\$320.00	Ninja Gaiden NF	\$700.00
Gang Wars (SNK)	\$700.00	Ninja Kids II	\$200.00
Gemini Wing	\$450.00	Ninja Spirit	\$650.00
Ghost n Goblins	\$250.00	Omega Fighter (UPS) (eng)	\$390.00
Gigandes (Micro Tech)	\$550.00	Outzone	\$1200.00
Golden Axe (Sega)	\$750.00	Operation Thunderbolt kit	\$1850.00
Golden Poker	\$300.00	P 47	\$500.00
Gradius III (Konami)	\$750.00	Pipe Dream	\$554.00
Gun Frontier	\$1700.00	Pound for Pound	\$1200.00
Guerilla War (SNK)	\$350.00	PocketGall II	\$450.00
(w/2Pcs Special Joystick)		Pang	\$600.00
Hammerin Harry	\$870.00	Packland	\$550.00
Hard Puncher	\$1000.00	Pacmania (namco)	\$1100.00
Hat Trick Hero	\$1910.00	Passing shot	\$650.00
Hatris	\$385.00	Perfect Billiards	\$350.00
Halleys Comet	\$450.00	Plotting (Flippul)(Taito)	\$300.00
Heavy Unit (Taito)	\$400.00	Pole Position II (PCB)	\$790.00
Hell Fire (Taito) (2 Players)	\$465.00	POW (SNK)	\$470.00
Ikari (w/2Pcs Spec'l J'Stick)	\$350.00	Prehistoric Island	\$580.00
Image Flight (Irem)	\$500.00	Punk Shot	\$1300.00
Inspector X (Taito)	\$650.00	Puznic (Taito)	\$500.00
Jockey Club	\$2000.00	Rally Bike	\$600.00
Karuki Z (Taito)	\$350.00	Raiden (Sribu)	\$1300.00
Kageki (Taito)	\$350.00	Rainbow Island	\$400.00
Kengo	\$1550.00	Rasten Saga	\$480.00
Klax	\$480.00	Rasten Saga II	\$590.00
Last day	\$1100.00	Revenge of DOLL	\$350.00
Legard of Kage	\$220.00	Riddle of Pythagoras	\$250.00
Lightning Fighter	\$1100.00	Robocop (Deco)	\$550.00
Magic Sword	\$1300.00	Robocop II	\$1650.00
Mega Blast (Taito)	\$800.00	Roller Games	\$1100.00
Midnight resistance	\$700.00	Rod Land (Jaleco)	\$950.00
(w/Loop Lever) (Deco)		Rolling Thunder	\$600.00
Mercs	\$1500.00	Rough Racer (Seca)	\$1120.00
Monster Lair (Seca)	\$550.00	Royal Casino	\$400.00
Moonwalker	\$800.00	R-Type II (Irem)	\$580.00
Monster Land	\$400.00	Rush and Crash	\$260.00
Mustang	\$1100.00		

AOU Reflects Japan's Game

While Europe and the US markets are battenning down the hatches and thinking purely in terms of survival in 1991, Japan's coin machine developers and manufacturers have no intention of suffering such restraints.

Basically, they are sheltered by an economy showing little signs of recession and which is a long way from feeling the effects both in terms of geographical distance and involvement of the Gulf War.

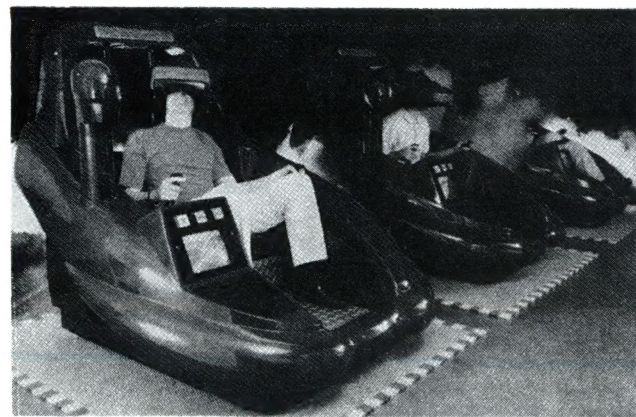
Games numbers are not down, the manufacturers are continuing to develop, the players are still slipping plenty of Yen into coin mechanisms and the Amusement Operators' Union exhibition in Tokyo on February 25 and 26, breezed optimism and energy.

It was a pity that the exhibition hall the otherwise splendid Makuhari Messe, the Japan Convention centre was an hour, and \$120 in a taxi or nearly twice as long by train, from the traditional European base to Japanese shows, the New Otani Hotel. But then, the AOU show is not necessarily recognised as a major international event. Its place in the Japanese coin machine business is a domestic spring shop window for all the principal manufacturers, a role it fitted well.

The 40 or so companies exhibiting showed plenty of new products, improved graphics, some excellent video games and a distinct move for the Japanese domestic industry towards a type of redemption equipment. The business has shown signs for some time of tiring slightly of video games and the manufacturers have responded by firstly "medal games," or novelties dispensing tokens (replayable). Now the trend is rather more into a type of redemption which dispenses directly the prize, rather than clicking out a ticket which may be saved towards a prize.

The pattern was repeated in several places around the hall. There would appear to be a positive desire on the part of the Japanese trade, and perhaps especially the 7,000 arcades there to bring a greater variety into their market place.

There are about 450,000 video games in Japan currently operating, of which 80 percent are of the PCB variety. Pinball is weak, with about 13,000 units, juke boxes number a mere 5,000 but, significantly there are between 200,000 and 300,000 novelty games of one kind or another, which may range from kiddie rides to medal games of redemption machines.



AOU Reflects Japan's Game

Additionally there are the two principal "suppressants" of pinball and jukeboxes, around 200,000 pachinko games in 6,000 arcades, and anything up to 500,000 karaoke machines in public places as well as in private homes.

Income for the business, showed just over \$2bn. in 1989, while sales of video games in consumer versions reached \$2.5bn. There were 15 million customers in arcades and there are about 40,000 street locations or "single-sites."

All of this was evident at the AOU show, a reflection of the usual Japanese coin machine exhibition with teeming hordes of operators and their staff cramming the stands to play the latest games. The stands themselves were prodigiously uniform without the normal "built up" displays. By common consent the exhibitors were confined to modular shell stands which were less gaudy, but infinitely more economic. All exhibitors therefore stand or fall on the strength of the product lines actually on display.

Taking the product lines one stand at a time, the first really strong display was that of Capcom, showing its excellent PCB game Street Fighter II, which was undoubtedly one of the strongest games at the show and that rare accolade a follow up game as strong as the original. On the same stand was **Atari-Games'** Mad Dog MacCree, more a machines than a game and as powerful a product as anything else at the show. The company also had Leland's Ataxx which it distributes in Japan.

SEGA: Produced a big line up of Medal games and their R360 simulator unit. Dwarfing all units was the AS-1 The Apocalypse, a coaster ride costing approx \$320,000 and representing the very pinnacle of simulators.

Video games: Rad mobile and Super strike G Loc were shown.

IREM: Produced Gunforce a strong shoot em up game for the PCB market.

TAITO: Produced a new golf game - 'Super Champ' and a new driving game "Racing Beat". Players race cars against one another with twins screens.

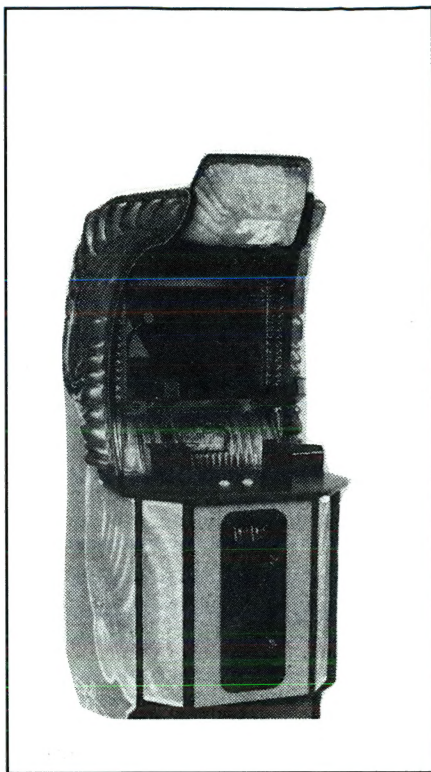
SNK: Continued to promote new games for its Neo-Geo system and released two new games "ASO II" and 'Burning Fight' which should be in N/Z within the month.

KONAMI: Produced a new golf game - "Golfing Greats" and "Twin Bee" a fantasy shooting game.

JALECO: Produced EDF - a space theme horizontal game and "with" a crime buster type game.

NAMCO: Produced "Winning Run 91" an update racing game "Golly Ghost" and "Steel Gunner" two dedicated shooting games and Robocop 2 (an update).

DATA EAST: Produced "Robocop 2", "Chinatown" and "Thunder Zone" a four player space martial arts type game.



Original Logic PCB Available EX Japan

Allow one - three weeks delivery

Prices may change due to New Zealand dollar variation

Air Buster	\$850.00	Choplifter	\$290.00
Air Wolf	\$290.00	Commando	\$200.00
Aliens	\$1100.00	Crackdown	\$800.00
Alien Storm	\$600.00	Crime City	\$900.00
Altered Beast	\$580.00	Crude Buster	\$750.00
Area 88	\$1350.00	Dark Seal	\$700.00
Argus	\$250.00	Demons World (Taito)	\$550.00
Athena	\$250.00	DJ Boy (sega)	\$700.00
Baloon Bros 700 (konami, Black)	\$500.00	Double Dragon	\$500.00
Black Dragon	\$250.00	Double Dragon II	\$680.00
Black Tiger	\$450.00	Double Dragon III	\$1100.00
Birdy King II	\$450.00	Dargon Breed	\$650.00
Block Out Kit	\$780.00	Dragon Sabre	\$2380.00
Boulder Dash (data east)	\$700.00	Dynasty WarS	\$1550.00
Bronze Adventure	\$500.00	Down Town (Taito)	\$400.00
Bubble Bobble (Taito)	\$600.00	Elevator Action	\$220.00
Beast Busters Kit (Gun/Panel)	\$4000.00	E.D.F	\$1650.00
Beach Volley	\$350.00	Eswat	\$650.00
Bonanza Brothers	\$860.00	Edward Randy	\$1100.00
Burning Force	\$1200.00	Escape Kids	\$1300.00
Cabal	\$580.00	Espial	\$400.00
Caliber 50 (seta)	\$880.00	Exciting Hour	\$220.00
(with 16 way special joystick)		Fighting Fantasy (Data E)	\$500.00
Chelnov	\$380.00	Fighting Hawk (Taito)	\$500.00
Cadash	\$750.00	Final Blow	\$900.00
Casino 36	\$1920.00	Final Fight	\$1550.00
Caveman Ninja	\$1630.00	Final Round	\$1000.00
Castle of Dragon	\$380.00	Finalizer	\$250.00
Chase H.Q. Kit (Shift Lever/accel etc)	\$3500.00	Fire Battle (Taito)	\$200.00
Cobra Command	\$450.00	Fire Shark (Toa)	\$870.00
Columns II	\$968.00	Flipper Jack	\$200.00
Crime Fighters	\$1300.00	Flying Shark (Taito)	\$400.00
Chiki Chiki (6up/ m'twins)	\$1400.00	Formation Z	\$200.00
Chopper 1 (SNK)	\$320.00	Free Kick	\$200.00
		Galaga	\$320.00